



Summary of Supplier Agency Contract

- Real Lesvos is the trading name of Solves Travel Ltd, a UK private company.
- Real Lesvos will market your business and Lesvos island in the UK and beyond, and accept bookings and payments through its website and over the telephone, as your agent in the UK.
- Real Lesvos is run by people with a passion for Lesvos island. Therefore, we aim to charge commission and levy other charges to invest in and grow Real Lesvos, and to pay those who work for Real Lesvos fairly.
- In return, you will pay us commission on each booking. We may decide to introduce annual fees or per-click fees.
- To support Real Lesvos, we ask that you provide your best prices to us. In practice, you can simply advise Real Lesvos when you are changing your prices on any online website or platform, and we'll match the cheapest equivalent prices on Real Lesvos - and we hope that Real Lesvos will be where you will pay low commission. In other words, you won't advertise or sell (directly or indirectly) lower than the prices provided to us
- Real Lesvos expects to receive payment from Customers in various currencies. You will set your prices in EUR and receive payment at this same price in EUR. Real Lesvos will bear all the costs of the exchange.

REAL LESVOS AGENCY AGREEMENT - CONTRACT DETAILS:

Principal:	a company or person registered with registration number and registered address at hereafter referred to as "the Principal".
Principal VAT number:	
Principal representative:	Name: Title: Email: Telephone: Postal Address:
Agent:	Solves Travel Ltd trading as "Real Lesvos", a company registered in England & Wales with company registration number: 12930326 of 4 Islet Park Drive, Maidenhead, Berkshire, UK, SL6 8LF, hereafter referred to as the "the Agent".
Agent's VAT number:	366 6672 55
Agent's representative:	Name: Mark Walker Title: Director & Founder of Real Lesvos Email: markwalker@realesvos.com Telephone: +44 7967 028 305
Commencement Date:	
Commercial Details:	NAME OF ACCOMMODATION/PROPERTY: COMMISSION: Agent will add commission to the net price supplied by the Principal, to make the gross price offered to customers. PRINCIPAL BANK DETAILS: Bank: Account: IBAN: BIC/SWIFT: COMMISSIONS AND FEES CAN BE VARIED BY THE AGENT, WITH 14 DAYS NOTICE, BY ADVISING IN WRITING OF THE CHANGES. REVISED COMMISSIONS AND FEES ONLY APPLY TO BOOKINGS MADE AFTER THIS DATE.



Supplier Net Prices:	Euros - Real Lesvos will convert these prices into customer currency
Supplier Payment:	Euros, at the net price advised to Real Lesvos.
Customer Deposit Amount:	10% of total booking price, or as agreed between the parties in writing.
Customer Payment Terms:	Balance payable (remaining 90% of total booking price) 4 weeks before customer stay commences.
Customer Cancellation Charges:	<p>If a customer requests to cancel a booking, cancellation charges depend upon the reason for cancellation:</p> <p>a) Due to changes in governmental advice for travel to Lesvos: full refund to customer.</p> <p>b) Any other reason:</p> <p style="padding-left: 40px;">More than 4 weeks before customer stay, 0% of total booking price.</p> <p style="padding-left: 40px;">Less than 4 weeks before customer stay, 50% of total booking price.</p> <p style="padding-left: 40px;">Less than 2 weeks before customer stay, 100% of total booking price.</p> <p>The Principal may request the Agent to waive cancellation charges for the customer in extenuating circumstances.</p>
Principal Cancellation Obligations:	<p>If the Principal requests to cancel a booking, they will be immediately obliged to source, at their own cost, an alternative equivalent accommodation for the customer, within 20 miles of the site of the original accommodation booked and offer this to the customer. The alternative accommodation will have at least the same official rating as the original accommodation, as well as similar facilities, amenities and services. The Principal will bear any additional costs associated with securing the alternative accommodation.</p> <p>If the Customer rejects the alternative accommodation, the customer will be offered the choice to either:</p> <p>i) Cancel their booking and all monies paid to the Agent will be refunded to the customer.</p> <p>ii) Book an alternative accommodation sourced by the Agent as the closest possible alternative.</p>
Principal Cancellation Admin Fee	<p>If the Principal requests to cancel a booking, Real Lesvos may charge an administrative fee to the Principal of up to £100, to process the cancellation and/or make arrangements for alternative accommodation. This administrative fee will be invoiced to the Principal directly, or deducted from payments owed to the Principal.</p>

This Agreement is made up of the following:

(a) The Contract Details; (b) The Agreed Terms (please see reallesvos.com/agreed-terms); and (c) Appendix 1 – Property Details.

Signed by AUTHORISED REPRESENTATIVE for and on behalf of Authorised Representative
Signed by DIRECTOR for and on behalf of Real Lesvos Director



APPENDIX 1 - Property Description Form (Villa, Hotel or Apartment)

For Hotels, please complete 1 form per class of room offered

Type of Property:	
Category of Room / Property:	
Minimum Stay (nights):	
Number of Bedrooms:	
Total Bed Sleeping Capacity:	
Maximum Guests Permitted:	
Pet Policy:	
Smoking Policy:	
Number of Kitchens:	
Number of Reception Rooms:	
Number of Bathrooms:	
Number of Toilets:	
Number of Bathtubs:	
Number of Showers:	
Swimming Pool:	
Swimming pool dimensions:	
Air Conditioning (All rooms, partial (please specify rooms), none):	
Sea View:	
Number of Balconies:	
Area of Balcony 1 (m2):	
Area of Balcony 2 (m2):	
Area of Balcony 3 (m2):	



WiFi Provided Free of Charge:	
Number of floors:	
Floor area of floor 1 (m2):	
Floor area of floor 2 (m2):	
Floor area of floor 3 (m2):	
Floor area of floor 4 (m2):	
Appliances provided in kitchen area:	
Is there wheelchair access to the property:	
Gardens available for use by guests (approximate area, m2):	
Are the gardens shared or for the exclusive use of guests:	
Secure safe provided for valuables:	
Telephone provided for guest use:	
Towels provided for use at the property:	
Beach Towels provided for use out of the property:	
Cleaning Service Frequency:	
Cleaning Service Includes:	
Room Service or Meals Provided within booking price (please specify):	
Minibar:	
Desk:	
Other services provided to guests within booking price:	
Other Services Available to Guests at extra cost:	

